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BLUE SKY – PROJECT CLOSURE

JANUARY 2023

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Reminder of BLUE SKY program objective

In 2020, it was discussed at a GLT level, to kick off a company project to improve the service level at Colart. The objective has been defined as :

Colart needs to structurally improve the current processes in order to reach short term numbers in 2020 given below :

Quarter 1 : 92 %
Quarter 2 : 92 %
Quarter 3 : 93 %
Quarter 4 : 94 %

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6 projects defined in 2021, KPIs in 2022

- **<u>In 2022,</u>** we decided to drive this project with KPI management. Therefore, main actions were :

→KPIs have been defined,
→SIOP reviews with the GLT
→Continue to progress on the 2021 initiatives

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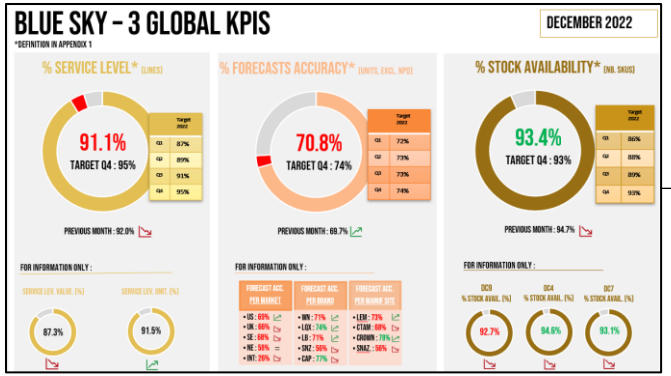
New KPI report example (November 2022)



3 main GLOBAL KPIS tracked in 2023 :

→ **Service Level :** target = 94%

→ **Forecast Accurracy :** target = 72%

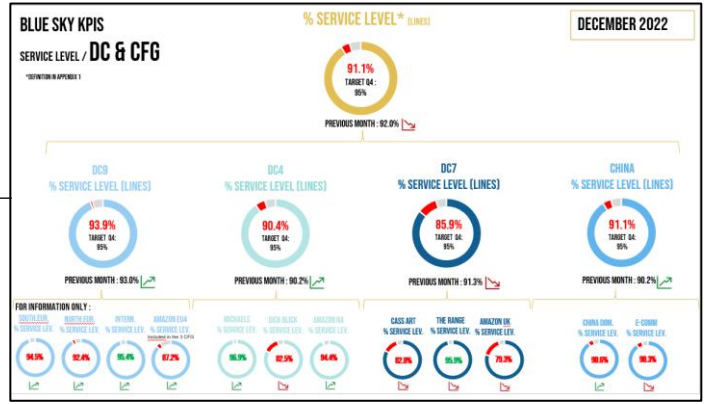
→ **Stock Availability :** target = 94%

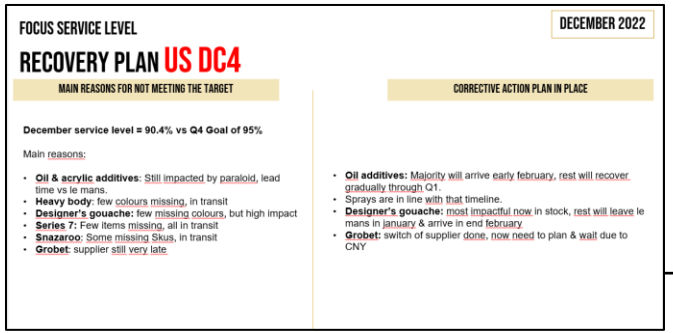
→ Coming soon : **Customer Satisfaction**

For each KPI, more performance details are provided :

→ **Per Manufacturing Sites / Per Product Categories**

→ **Per DCs / Per CFG**





For each **Red** number (below target), more details are provided with the main reasons & corrective action plan:

→ **Per related Manufacturing Sites**

→ **Per related DC**

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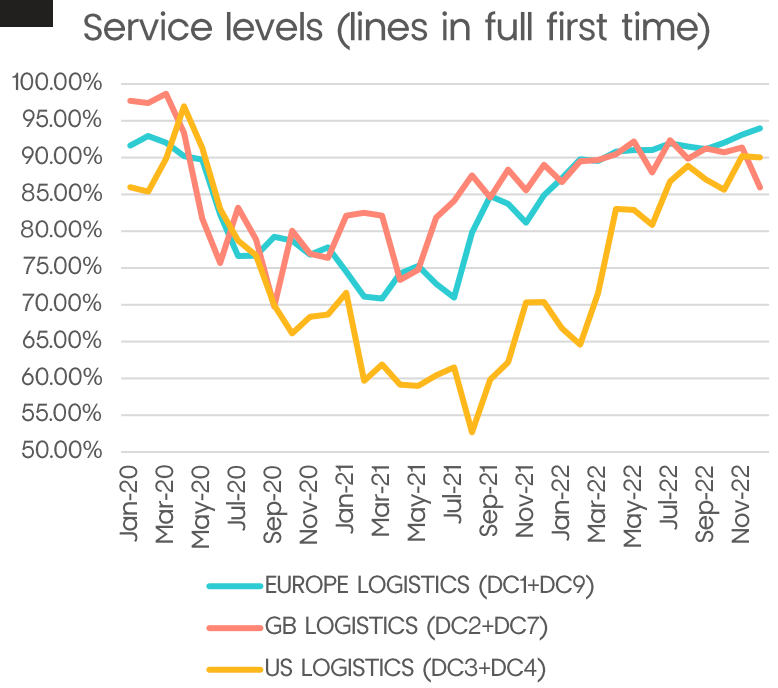
Closure of the BLUE SKY program



Key focus areas:

- Ensure that the improvements are perceived by the customers
- Stock increase cost and impact
- ➢ Direct shipment (also improves carbon footprint)
- ➢ Decrease the MOQ and leadtimes with factories and suppliers
- Continue to improve the forecasting tool
- Orders management with customers

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Thank You!

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SUPPLY CHAIN ORGANISATION

JANUARY 2023

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Centralisation of supply chain

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Organisation chart

Reporting lines

Functional support

Supply chain Director
Bruno Lebourdais

Procurement Global Cat. Lead & local Raw Material & packaging
Carole Castendet

- UK supply planning
  Caroline Williams
- NA supply planning
  John Mendryk
- Crown / Minehead / Tianjin procurement teams

Procurement Global Cat. Lead Indirect/Freight
Gregory Malet

- DC manager UK
  Shane Williams
- DC manager US
  Carlos Trejo
- Crown / Minehead / Tianjin procurement teams

Global demand planning Manager
Elise Barbot

- UK demand planning
  Glenn Burbridge
- NA demand planning
  Allison Corrigan
- Europe / international
  Sonia Bergeot
  Erchen Gu
- Product lifecycle
  Pierre Molac
  Lucia Dessart

Global Sales operation Manager
Delphine Vaucois

- SE SOP
  Maryse Berthelot
- International SOP
  Sandrine Vaidie
- UK SOP
  Kelly Jarvis
- NA SOP
  Amanda Hermann
- NE SOP
  Sabine Siegel

Global Supply planning Manager
Cindy Levacher

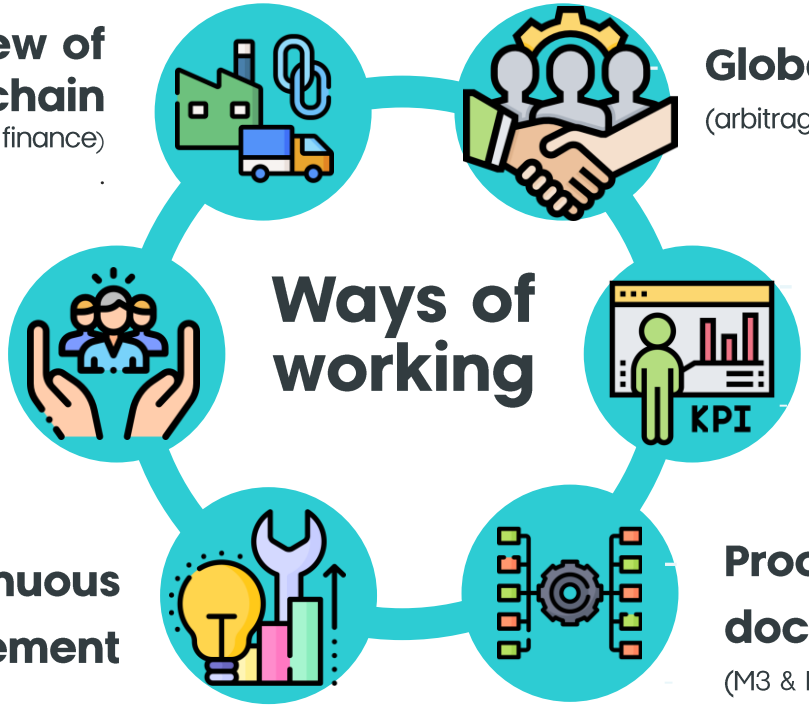
- DC9 / Group
  Peggy Grudet
  Deborah Rouillard
  Emmanuelle Bulot
- UK supply planning
  Caroline Williams
  Di Graham
- NA supply planning
  John Mendryk
  Jessie Kuo
- Crown / Minehead / Tianjin supply planning teams

Global Supply chain PM
Marine Hammer

4 areas of responsibility

- Procurement
- Demand Planning & Product lifecycle management
- Supply planning
- Sales operation

Global Supply Chain: Ways of Working



Common view of the supply chain
(esp. alignment with finance)

Global governance
(arbitrage, alignment between entities)

Support for the local entities to meet their targets

KPI structures & data alignment
(to ensure transparency, trust & be data driven)

Continuous improvement

Processes & documentation
(M3 & FM are complex beasts)

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Don’t hesitate to connect, we make the best decisions when we understand each other !